

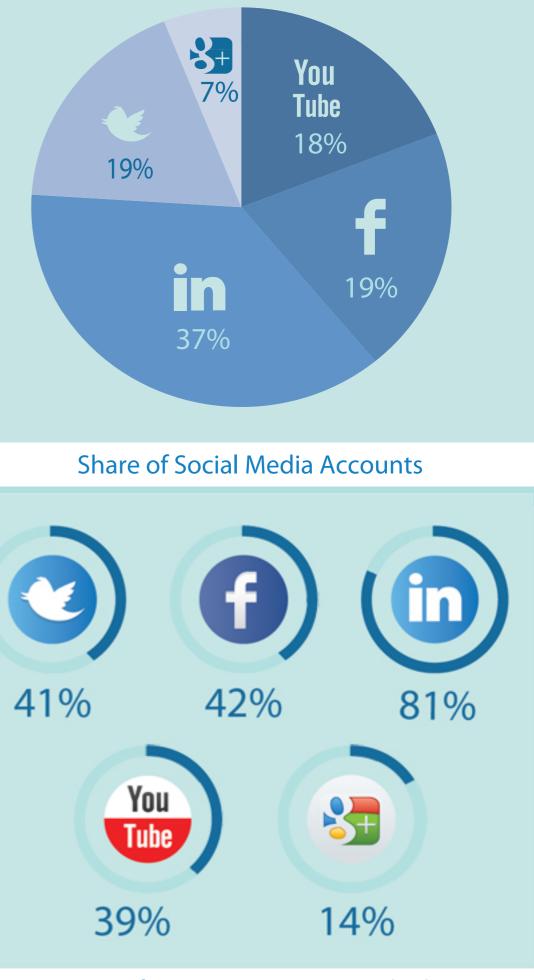
## LEADING ASX200 COMPANIES USING SOCIAL MEDIA CHANNELS



| BANKS                             |    |   | • | • | 0 |   |  |
|-----------------------------------|----|---|---|---|---|---|--|
| BANK OF<br>QUEENSLAND             |    |   |   |   |   | 5 |  |
| NATIONAL AUSTRALIA<br>BANK        |    |   |   |   |   | 5 |  |
| WESTPAC BANKING<br>CORP           |    |   |   |   |   | 5 |  |
| COMMONWEALTH BANK<br>AUSTRALIA    |    |   |   |   |   | 5 |  |
| COMMERCIAL &<br>PROFESSIONAL SERV |    | 5 |   |   |   |   |  |
| SEEK LTD                          |    |   |   |   |   | 5 |  |
| TRANSFIELD SERVICES               |    |   |   |   |   | 4 |  |
| CONSUMER DURABL<br>& APPAREL      | ES |   |   |   |   |   |  |
| BILLABONG INTL                    | •  |   |   | • |   | 4 |  |
| GUD HOLDINGS                      | •  |   | • |   |   | 4 |  |
| CONSUMER<br>SERVICES              |    |   |   |   |   |   |  |
| FLIGHT CENTRE                     | •  |   |   |   |   | 5 |  |
| TATTS GROUP                       |    |   |   |   |   | 5 |  |
| CROWN                             |    |   |   |   |   | 4 |  |
| NAVITAS                           |    |   |   |   |   | 4 |  |
| ECHO ENTERTAINMENT                | •  |   |   |   |   | 4 |  |
| DIVERSIFIED<br>FINANCIALS         |    |   |   |   |   |   |  |
| PERPETUAL                         |    |   |   |   |   | 4 |  |
| HENDERSON GROUP                   |    |   |   |   |   | 3 |  |
| ENERGY                            |    |   |   |   |   |   |  |
| LINC ENERGY                       |    |   |   |   |   | 5 |  |
| SANTOS                            |    |   |   |   |   | 4 |  |
| WOODSIDE PETROLEUM                |    |   |   |   |   | 4 |  |
| ORIGIN ENERGY                     |    |   |   |   |   | 4 |  |
| FOOD & STAPLES<br>RETAILING       |    |   |   |   |   |   |  |
| METCASH                           |    |   |   |   |   | 5 |  |
| WESFARMERS                        |    |   |   |   |   | 5 |  |
| WOOLWORTHS                        |    |   |   |   |   | 4 |  |
| FOOD & BEVERAGE<br>& TOBACCO      |    |   |   |   |   |   |  |
| COCA-COLA<br>AMATIL               |    |   |   |   |   | 5 |  |
| GOODMAN<br>FIELDER                | •  |   | • | • |   | 4 |  |
| HEALTH CARE<br>EQUIP & SERVICES   |    |   |   |   |   |   |  |
| RAMSAY HEALTH<br>CARE             | •  |   |   |   |   | 5 |  |
| RESMED                            |    |   |   |   |   | 4 |  |
| COCHLEAR                          |    |   |   |   |   | 3 |  |

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|--------------------------------|-----|------|-------|---------|-------------------|-------|
|                                | I'm | AL C | is my | \$ 1005 | .00               |       |
| MATERIALS                      |     |      |       |         |                   |       |
| DULUXGROUP                     |     |      |       |         |                   | 4     |
| FORTESCUE METALS<br>GROUP      |     |      |       |         |                   | 4     |
| OCEANAGOLD<br>CORPORATION      |     |      |       |         |                   | 4     |
| <b>RIO TINTO</b>               |     |      |       |         |                   | 4     |
| BORAL                          |     |      |       |         |                   | 4     |
| MEDIA                          |     |      |       |         |                   |       |
| TEN NETWORK<br>HOLDINGS        |     | •    |       |         |                   | 5     |
| NEWS<br>CORPORATION            |     |      |       |         |                   | 5     |
| SEVEN WEST<br>MEDIA            |     |      |       |         |                   | 5     |
| REAL<br>ESTATE                 |     |      |       |         |                   |       |
| STOCKLAND                      |     | •    | •     | •       | •                 | 5     |
| WESTFIELD GROUP                |     |      |       |         |                   | 5     |
| FKP PROPERTY<br>GROUP          |     |      |       |         |                   | 5     |
| RETAILING                      |     |      |       |         |                   |       |
| HARVEY NORMAN<br>HOLDINGS      | •   | •    | •     |         |                   | 5     |
| DAVID JONES                    |     |      |       |         |                   | 4     |
| MYER HOLDINGS                  |     |      |       | •       |                   | 4     |
| WOTIF.COM<br>HOLDINGS          |     |      |       |         |                   | 4     |
| PACIFIC BRANDS                 |     |      |       |         |                   | 4     |
| SUPER RETAIL<br>GROUP          |     |      |       |         |                   | 4     |
| SOFTWARE &<br>SERVICES         |     |      |       |         |                   |       |
| COMPUTERSHARE                  |     |      |       |         |                   | 4     |
| CARSALES.COM                   |     |      |       |         |                   | 3     |
| TELCO<br>SERVICES              |     |      |       |         |                   |       |
| TELECOM CORP<br>OF NEW ZEALAND |     |      |       |         |                   | 5     |
| TELSTRA                        |     |      |       |         |                   | 5     |
| SINGAPORE<br>ELECOMMUNICATIONS |     |      | •     | •       |                   | 3     |
| TRANSPORTATION                 |     |      |       |         |                   |       |
| VIRGIN AUSTRALIA<br>HOLDINGS   |     |      |       |         |                   | 5     |
| QANTAS AIRWAYS                 |     |      |       |         |                   | 4     |
| QR NATIONAL                    |     |      |       |         |                   | 3     |
| UTILITIES                      |     |      |       |         |                   |       |
| AGL ENERGY                     |     |      |       |         |                   | 4     |
| CAPITAL GOODS                  |     |      |       |         |                   |       |
| LIEGHTON HOLDINGS              | •   |      | •     | •       |                   | 3     |

431 Social Media Accounts CHANNEL LinkedIn



## Percentage of companies using each channel

|                  | Automobile & Components                       | *    |
|------------------|---|------|
|                  | Banks   | **** |
|                  | Capital Goods                                 | **   |
|                  | <b>Commercial &amp; Professional Services</b> | **   |
|                  | Consumer Durables & Apparel                   | **** |
| Α                | Consumer Services                             | **** |
| S                | Diversified Financials                        | **   |
| Χ                | Energy  | **   |
|                  | Food & Staples Retailing                      | **** |
| S                | Food Beverage & Tabacco                       | **** |
| E<br>C<br>T<br>O | Health Care Equipment & Services              | ***  |
| C<br>T           | Insurance                                     | ***  |
|                  | Materials                                     | *    |
| R                | Media   | **** |
| S                | Pharamceuticals, Biotech and Life Sciences    | *    |
| 5                | Real Estate                                   | **   |
|                  | Retailing                                     | **** |
|                  | Software & Services                           | ***  |
|                  | Telecommunication Services                    | ***  |
|                  | Transportation                                | **   |
|                  | Utilities                                     | *    |
|                  |   |      |

| INSURANCE     |  |  |   | UGL      |
|---------------|--|--|---|----------|
| SUNCORP GROUP |  |  | 4 | 16.5% of |
| AMP           |  |  | 4 | have ZER |

| UGL |  |  | 4 |
|-----|--|--|---|
|     |  |  |   |

6.5% of ASX200 companies have ZERO SOCIAL MEDIA USAGE

\*Social Media adoption by GICS industry

## 200 Listed Average Average 2.2